

Corporate Climate Advisor

Name: Nvalue

Sector: Energy and Environmental Markets

E-mail: jobs@nvalue.ch

Location: Amsterdam – The Netherlands

Company Description

Join the energy transition with us!

Nvalue group is a leading company in the European renewable energy market with offices in Bulgaria, Switzerland, Italy and the Netherlands. We are a young and dynamic team of professionals entirely dedicated to promoting solutions for renewable energy consumption, energy saving and the abatement of greenhouse gas emissions.

Open Position

Corporate Climate Advisor (or Corporate Sales Specialist)

Job Description

To reinforce our team we are looking for a Corporate Climate Advisor. The person will be working directly with companies. The role will be focused on supporting clients in understanding their climate impact, and subsequently advising them how to track, disclose and reduce their carbon footprint/emissions in line with the criteria of the most relevant reporting standards as GHGP, RE100, CDP, etc..

Key Responsibilities

- Acquire new business leads and develop the Company's market presence in the corporate sector.
- Advise companies on their climate impact actions.
- Help companies to develop long term decarbonization strategies to tackle their direct and indirect GHG emissions.
- Ensure alignment with management and Trading desks on deal funnel focus and help develop a strategic view for the growth of the Corporate portfolio.
- Being the first point of contact for our corporate partners, maintain and develop close relationships.
- Coordinates the opportunities/challenges since early-stage development with analysis and solutions identification.

Desired Skills and Expertise

- 3 years experience in sustainability consulting
- Degree in environmental related fields (e.g. climate science, sustainability, environmental engineering).
- Commercial acumen backed by in-depth industry knowledge.

- Deep and solid understanding of and ability to explain relevant reporting standards, such as GHGP, RE100, CDP etc.
- Excellent interpersonal skills with proven ability to manage a wide range of different relationships at all levels, including government and external senior management.
- Ability to understand, structure and explain highly complex deal structures.
- Project management skills and entrepreneurial mindset.
- Excellent English skills are a must, native speakers preferred.
- Problem solving attitude.